**Summary of Projected Economic Impact Form
Operations Support**

**Applicant Organization:**

**Date Completed:**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | *Year 1* | *Year 2* | *Year 3* | *Year 4* | *Year 5* *(only required for two year grant)* | *Total* |
| *Number of High-Growth Potential Start-ups to be Launched* |  |  |  |  |  |  |
| *Number of High-Growth Potential Start-ups to be Worked With* |  |  |  |  |  |  |
| *Dilutive Capital Raised by Companies Included in Top Two Rows (Equity & Convertible Notes)* |  |  |  |  |  |  |
| *Non-dilutive Capital Raised by Companies Included in Top Two Rows (Grants, including SBIR/STTR)* |  |  |  |  |  |  |
| *Number of Net New Jobs Created by Companies Included in Top Two Rows* |  |  |  |  |  |  |
| *Average Annual Wage of New Jobs Created by Companies Included in Top Two Rows* |  |  |  |  |  |  |
| Describe the assumptions and methodology used to project the economic impact above:  |

**Instructions for Completion of Projected Economic Impact Form**

**Projected economic data included in this form should reflect the impact of the entire organization.** Of note, MTC will be assessing the projected economic development impact data compared to other similar types of proposals submitted (i.e. Project or Operations support and size of the area served) in an effort to evaluate each submitted proposal's projected economic development impact in a balanced way.

This form should be used to show the projected economic impact of your grant proposal. Grant proposals will be assessed on the relative strength of the Applicant Organization's proposed economic impact in Missouri, including developing high-growth potential, traded sector, venture-backed companies, increasing capital investment, strengthening one or more of MTC's targeted high-tech clusters, and creating high-paying private-sector jobs. The assigned score will reflect the potential for economic impact relative to the region in which it is located, the likelihood of the Applicant Organization to achieve the projected economic impact within the context of the submitted proposal, and the feasibility of the methodology used to project the economic impact.

For one-year grant proposals:

Year 1 is the first year of the grant, approximately March 2023 – March 2024. Year 2 is the first-year post-grant, approximately March 2024 – March 2025. Year 3 is the second-year post-grant, approximately March 2025 – March 2026. Year 4 is the third-year post-grant, approximately March 2026 – March 2027. Year 5 projections are not required for a one-year grant proposal.

For two-year grant proposals:

Year 1 is the first year of the grant, approximately March 2023 – March 2024. Year 2 is the second year of the grant, approximately March 2024 – March 2025. Year 3 is the first-year post-grant, approximately March 2025 – March 2026. Year 4 is the second-year post-grant, approximately March 2026 – March 2027. Year 5 is the third-year post-grant, approximately March 2027 – March 2028.

**The data in the Year 1, 2, 3, 4, and 5 boxes should not be cumulative. The Total box is the only place where data should be aggregated.**

**Number of High-Growth Potential Start-ups to be Launched** - A high-growth potential startup is a company that has a business model that is designed to be repeatable and scalable and includes traded sector companies, venture-backed, and investment grade companies. Start-ups to be Launched are defined as new companies formed as a result of the entrepreneur working with the Applicant Organization through the duration of the grant period. **The data in the Year 1, 2, 3, 4, and 5 boxes should not be cumulative. The Total box is the only place where data should be aggregated.**

**Number of High-Growth Potential Start-ups to be Worked With** - A high-growth potential startup is a company that has a business model that is designed to be repeatable and scalable and includes traded sector companies, venture-backed, and investment grade companies. Start-ups to be Worked With are defined as new companies that were formed previous to their engagement with the Applicant Organization, but the Applicant Organization provided services and assistance to the companies or entrepreneurs through the duration of the grant period.

**Dilutive Capital Raised by Companies Included in First Two Rows (Equity & Convertible Notes)** – For equity and convertible debt investment, report the total dollar amount of investment that the companies that the applicant organization launched and worked with are projected to receive in the twelve-month reporting period.

**Non-dilutive Capital Raised by Companies Included in First Two Rows (Grants, including SBIR/STTR)** – For grants, report the dollar amount of grants received over the twelve-month reporting period.

**Number of Net New Jobs Created by Companies Included in First Two Rows** - Net new jobs should be reported as full-time equivalents. A full-time employee should be reported as 1 employee. A part-time employee should be reported as a 0.5 employee. Employees must be paid an hourly wage or salary to be included.

**Describe the assumptions and methodology used to project the economic impact above -** Provide a clear, logical, and detailed description of the underlying methodology that was used to complete the Summary of Projected Economic Impact Form. Please explain all assumptions based on historical trends that informed the methodology.